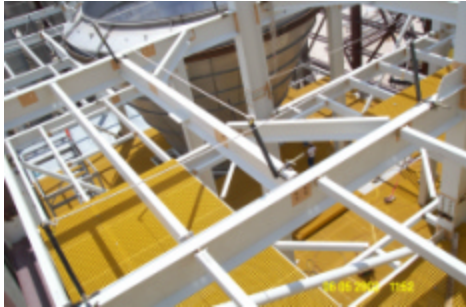




DAIRICONCEPTS™

Sept., 2002

DairiConcepts™ manufactures and markets cheese and dairy ingredients for the food processing industry. Owned and managed equally by two of the largest dairy cooperatives in the world—DFA and Fonterra—DairiConcepts began producing Milk Protein Concentrate (MPC) for the United States market in Portales, New Mexico in 2002. The expanded joint venture relationship between the two cooperatives signifies the first time ever for MPC to be developed in the US, which will offset imports. It will also produce other dairy ingredients for many market applications in the fastest growing food sector in the U.S. -- convenience foods (such as snack foods, baked goods, food service, food processing and more). The joint venture expansion, effective March 1, would have DFA supply the milk going into the plant. DairiConcepts was a "key strategic move" that allowed



both organizations to share in the growth opportunities of this expanding market segment, not only in the U.S. but all of North America and worldwide.

Fiberglass Grating

Located in the New Mexican desert, this 6-level outdoor dairy facility required flooring that achieved many different objectives. First, the flooring had to be light weight to minimize the supporting structures and allow for easier installation, yet strong enough for maintenance personnel to safely navigate the 6-floor structure. The flooring also had to withstand the outside elements, corrosive environment and frequent cleaning, so steel was not an option.

GRIDWALK® 2" Molded Grating, Type Vinyl Ester, yellow color grating was selected by Dairiconcepts engineers for this project because it satisfied all of the requirements. Installed by Garland Loman Contractors, the grating was fabricated to size and engineered to cover each level without any cutting during

installation and each piece was labeled so the installation team knew which level and location to lay each sheet of GRIDWALK®. The installers and owners were pleased with the end result and how quickly the system was installed.

